### **Cheat Sheet**



# Instagram Marketing 2.0 Made Easy

Powered by Your Website URL

Latest Marketing Techniques to Boost Profits using Instagram



## Limited Special Offer for You: Instagram Marketing 2.0 Made Easy

(Video Training)



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### **Shocking Facts**

- There are over 300 million active Instagram users, and 70% of those are outside of the U.S.
- ✓ 20% of web users are also active Instagram users.
- ✓ 90% of Instagram users are under the age of 35.
- ✓ Focusing purely on the top 25 most engaging brands, the average post engagement rate is 3.31% on Instagram, compared to 0.07% on Twitter.
- Furthermore, average profile interactions were 19M on Instagram vs. 502K on Twitter.
- Peak interactions on Instagram is between 8 and 9PM. 30% of publications are done during the week-end.
- On Instagram, 53% of posts have at least one hashtag. 20% have more than 6 hashtags.
- 76% of Instagramers declare that receiving likes encourages them to publish more.
  65% of users would feel flattered or honored if a brand liked one of their posts.
- A photo posted on Instagram generates 60 times more commitment than content on Facebook, according to Forrester Research.
- Instagram will bring in \$595 million in mobile ad revenues worldwide this year, and \$2.81 billion by 2017.
- Instagram's per-follower engagement rate for top brands is 58 times higher than on Facebook and 120 times higher than on Twitter.
- Marketers investing 40+ hours per week on social media are 42 percent more focused on Instagram than those investing 6 or fewer hours a week.
- ✓ 60% of professionally marketed Instagram videos receive over 250 interactions, compared to 49% for Instagram pictures.
- Just 42% of teens use Instagram predominantly on a mobile device.
- ✓ 70% of Instagram users log in at least once a day. 35% check Instagram multiple times per day.
- Only 23% of Instagram users utilize the direct messaging feature.
- Instagram photos featuring faces get 32% more likes.
- Users post 1,000 comments every second and like posts 1.2 billion times a day. It's simply more evidence of the kind of activity your brand is looking for.

### **Amazing Benefits**

- Visual marketing
- The strategic use of hashtags
- Emotional connection
- Directing traffic to your website
- 🗸 🛛 It's fun
- To connect with clients
- Reaching new audiences
- Feed your other marketing channels
- Generating sales
- Incorporating photos of your followers

### Automation Tools & Services

- ✓ <u>Iconosquare</u>
- ✓ Sprout Social
- ✓ <u>Gramfeed</u>
- ✓ <u>Tagstagram</u>
- ✓ <u>Agorapulse</u>
- ✓ <u>Unionmetrics</u>
- ✓ <u>Klear</u>
- ✓ <u>Schedugram</u>
- ✓ <u>Wishpond</u>
- ✓ <u>Snapwidget</u>
- ✓ <u>Tagboard</u>

### How your business can get the most out of Google Hangouts?

- Installing Instagram, signing up and optimizing your profile.
- How to snap great Instagram pictures.
- How to shoot great Instagram Videos.
- Posting and sharing content on Instagram.
- Instagram Marketing Ideas and Selling strategies for personal accounts.
- Instagram Marketing and engagement strategies, and
- Recommended companion apps.

### The 10 do's you have to apply

- Regularly publish business matters with a small sample of personal photos.
- 2. Create a complete biography in your account.
- **3.** Start conversations with customers around subjects.
- **4.** Showcase your products in beautiful surroundings.
- **5.** A behind the scenes look at your business.
- **6.** Invite your supporters to participate.
- Automatically share most of your messages on Facebook and Twitter.
- **8.** Accompany your pictures with text and quotes.
- **9.** Publish at peak times and be active.
- **10.** Make Taking a Sneak Peek a priority.

#### **Case Studies**

- ✓ Bloom & Wild
- ✓ Burt's Bees
- ✓ <u>Mercedes-Benz</u>
- ✓ <u>PHILADELPHIA</u>
- ✓ <u>LEVI'S</u>
- ✓ Chobani
- ✓ Ben & Jerry's
- ✓ You Fresh Naturals
- ✓ <u>Ikea</u>
- ✓ Maybelline New York

#### The 10 don'ts you have to avoid

- 1. Don't post low-quality pictures.
- 2. Don't Spam.
- 3. Don't post pictures that do not belong to you.
- 4. Don't post too often.
- 5. Don't participate too much.
- Don't forget to check your messages.
- **7.** Don't flood your contacts with posts.
- 8. Don't forget about responding to comments and to "like" them.
- 9. Don't argue.
- **10.** Don't share gloom and doom.

### Advanced Instagram Marketing Strategies.

- 1. Snap your Photos using apps other than Instagram itself.
- 2. Shoot your Videos using apps other than Instagram itself.
- 3. Use shortened URLs for your bio's caption and use it to track clicks.
- 4. Use "wishpond" as an optional platform for organizing contests.
- 5. Cross-Promote.
- Use Instagram's EXPLORE feature to take advantage of trending hashtags.
- Get your followers' email addresses to expand your communication channels.
- 8. Create your own shareable content.
- 9. Encourage user competitiveness.
- 10. Work with Instagram Influencers.